











### EF Cultural Travel v. Zefer

• EF Explorica (competitors)

Zefer (contractor)

- CheepTix.com wants to set up an airfare search engine to help travelers find discount flights to vacation spots, offering alternative destinations if it can't find the one requested. CheepTix gets its listings by "crawling" airline websites and "screen-scraping" the fare information they list.
- Just before launch, the CheepTix GC comes to you for advice. What questions do you have for her in assessing the risk of a lawsuit?

 You (a different you) have been hired by Gamma Airlines to develop the company response to screen-scraping robots. Help your client to evaluate the business and legal considerations here.

### How far is too far?

- Sending a worm that exploits holes, guesses passwords, and bogs down computer networks.
- Scraping screens from a publicly accessible website
- Even if tipped off to the organization of those screens by a misappropriated trade secret?

## How might we stop spam?

- CAN it?
- · Block it?
- · Ignore it?

# How might we stop spam?

- · CAN it? (law)
  - Place liability on the sender
  - Place liability on the advertiser
- Place liability on the ISP
- Block it?
  - Where?
  - At the ISP level
    At the user level
  - How?
    - Blacklists
    - Black hole lists
      Whitelists
    - vvnitelists
      Trusted senders
  - Sender confirmation
  - Do-not-email registry
- Ignore it?

## How should we evaluate antispam?

- Who is regulating / regulated?
- Who feels the impact?
  - Who apart from the target?
- · How effective is the regulation?
  - Where are its errors?
- · How easy to administer?
- · How transparent is the regulation?

### **CAN-SPAM**

- · What's prohibited?
- Who can enforce?
- · Against whom?

# What are the effects of spamblocks?

- · On spammers?
- · On email recipients?
- · On non-spamming email senders?
- On developers of email software?
- On ...

## Special Medzz

- Bruno's Botanicals wants to introduce people to its new "healing compound." Can it harvest email addresses of potential customers from natural healing weblogs?
- Can it send emails to its prior customers?
  - If Bruno hasn't asked for their consent?
  - From <u>bruno@amazon.com</u>, because that's more likely to get opened?
  - If the list includes customers who have specifically opted out of email communications?

### Technical measures

- MAPS RBL
  - Blackhole lists of IP addresses "that have been shown to send spam and/or allow their resources to be used by those who send spam."
  - "Loss of connectivity hurts us all. Spam hurts us all even more."
- DomainKeys sender authentication
  - Signatures linking email messages to the domain from which they are sent
  - "Finally, you could choose to send unauthenticated mail.... If you choose this path, you should carefully monitor the amount of authenticated mail over time to ensure that this strategy does not impact the deliverability of your email."

#### Technical measures...

- · Local spam blockers
  - Spamassassin
  - DSPAM
  - Bayesian filtering
- · Other sender verification
  - Bonded sender
  - Challenge-response
  - Whitelist

## OptInRealBig v. SpamCop

- SpamCop runs a service to which users can forward spam they have received. SpamCop identifies ISPs from header information and URLs in the message, and forwards complaints mechanically to ISP abuse departments.
- OptInRealBig is a "sender of bulk commercial emails" whose ISPs limit or terminate service after complaints received via SpamCop.
- Can OptInRealBig recover from SpamCop?

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